

AGREEMENT

This Agreement is signed on 11th of May, 2018 between M/s MasterSoft ERP Solutions Pvt. Ltd. Nagpur, 1456-A, New Nandanvan, Nagpur-440024, India (hereinafter called the Supplier or MasterSoft) and The Dharampeth M. P. Deo Memorial Science, Nagpur (hereinafter called Purchaser). The term Purchaser also includes all the Users of Purchaser who will use ERP such as – Staff, Officers, Faculty, students – parents, Trust management members & staff

This agreement is undertaken for implementation of procured modules of Cloud based ERP CCMS – Centralized Campus Management System (hereinafter called as CCMS ERP) which is developed, hosted & owned by MASTERSOFT. This Agreement may be amended on mutual understanding only in writing signed by a duly authorized representative of both parties. The Offer by Supplier & PO by Purchaser are part of this Agreement.

In the witness thereof, the parties hereby agree as follows.

- This agreement shall be for the period of five years, which can be renewed thereafter by written consent of both the parties on mutually agreed revised terms.
- After due diligence, Purchaser has agreed for standard ERP of Supplier. Since it's a Cloud ERP wherein one single ERP is/will be used by multiple Purchasers of different nature, Client specific changes in ERP are not feasible. Supplier will summarize most essential requirements from various Purchasers & globally acceptable changes / requirements will be incorporated in ERP periodically & will be automatically available to all the Purchasers. However these changes in ERP will be minimum & will be released normally four times in a year – quarterly.
- MasterSoft may make suitable changes in product offerings & /or product platform due to changes in technology / Market Demands and the same will be available automatically to Purchaser. For optimization of ERP, rarely MasterSoft may discontinue some of the old / less used / redundant / out-of-date sub-modules / facilities. Same will be applicable to Purchaser without any change in billing value. In case of any extra paid facility is offered by Supplier, Purchaser, if required, may procure the same with necessary payment.
- Both the parties shall follow the law of the country & carry out the obligations /responsibilities as set out here under.
- Official language - Official language for oral and written communication is English.
- Confidentiality - Both Parties acknowledge and agree to maintain the confidentiality of Confidential Information (as hereafter defined) provided by the other Party (the "Disclosing Party") hereunder.
- Non-solicitation - Neither Party will, without the written consent of the other Party, employ directly or indirectly any person engaged or previously engaged by the other in any capacity in relation to the project, during the subsistence of this agreement and until a period of 30 months has expired after the termination or expiry of this agreement.
- For any delays from Purchaser side, Purchaser will provide sufficient extra time to Supplier to

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complete its work. For all mistakes made by Purchaser's Users and noticed at later stage, correction at User end may not be possible. So, in such cases, Purchaser will communicate the same to the Supplier in writing via email for possible corrections.

- MasterSoft shall not be held liable for any delay or failure in its obligations, if such delay or failure has resulted from a delay or failure by Purchaser or third party to perform any of Purchaser obligations.
- Termination for Material Breach - Either Party may terminate this Agreement immediately by a Written notice to the other Party (i) in the event of a material breach by the other Party, by a written notice immediately, if the breach is not curable and by a written notice of 30 days, if the breach is curable and is not cured within the said notice period; or (ii) in the event of any proceedings in bankruptcy, insolvency or winding up filed by or against the other Party or for the appointment of an assignee or equivalent for the benefit of creditors or of a receiver or of any similar proceedings.
- The ERP CCMS is developed by Supplier & it's Intellectual Property Rights – IPR are already owned by the company under India Copyright Act, 1957. The customizations / new process also will be IPR of Supplier, no Royalty is applicable to Purchaser. Supplier will use these customizations in its other products for other clients.
- Scope of Service under this agreement is detailed in PO.
- Additional Onsite Support – beyond the scope of Supplier Offer & Purchaser PO - will be charged separately including Travel & Lodging.
- Taxes shall always be extra & as per actual.
- Third party expenses (if any) shall always be extra.
- Payment Terms – Set up cost is to be given 100% advance along with PO by Purchaser and Student billing charges - yearly in advance – at the start of Academic session.
- In case of delay in payments - after 30 days from the due date, Access of ERP to all Users of the Purchaser would automatically discontinue without any notices. Same will be resumed after all the dues are cleared by Purchaser along with Cloud restoration Charges. To avoid various inconveniences due to Cloud disconnection, Purchaser needs to ensure On-time Payments. Non-availability of the Cloud Services to Purchaser Users due to Non-payment is an unavoidable process (Just like Electricity / water / telephone billing) and Purchaser needs to ensure 100% payment on-time to avoid such situation.
- There will be a minimum price escalation clause of 10% on last year's value. However Cloud Storage & Usage charges escalation depends on policies of Cloud agencies. Hence the total escalation percentage will be decided as per their revised rates.
- CCMS ERP charges once decided will not be reduced for the contract period for any reason. For any extra work which is beyond the scope of PO or for extra module, Supplier will quote / submit the bill. No reduction in billing is possible due to non utilization of ERP module by Purchaser team.
- Purchaser agrees that MasterSoft shall have the right to list Purchaser's name & logo in its marketing material and for reference purposes. As a goodwill gesture, Purchaser, on request of supplier, will kindly talk to future probable Customers of Supplier and if required - will allow them

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to visit campus for ERP demo & discussions on mutually convenient dates. Supplier can use sample data of Purchaser in its marketing presentations / communications / demos. No extra permission will be taken by Supplier in future. Similarly Purchaser can use Supplier's logo name and all reports of ERP - in various reports / proposal submitted to UGC, NBA, NAAC, State Government, Central Government & other statutory committees, Educational conferences.....

- MasterSoft will offer e-learning platform to the students of Purchaser's Campus. The e-learning platform will be free of cost to the Institute. MasterSoft in future may offer further new modules / concepts to the students as an initiative for betterment of students Education. MasterSoft will communicate with students on email / mobile informing new features, modules, initiatives.....Purchaser hereby permits MasterSoft for such direct communication with students.
- Supplier will never modify data of Purchaser without written consent from Purchaser.
- Copying / duplicating / decoding of the MasterSoft Application System is prohibited in all circumstances. Neither Purchaser nor any User is authorized to sell, license, sublicense, distribute, assign, transfer or distribute or timeshare the MasterSoft Application System or otherwise grant any right under this Use Terms to any third party (other than Authorized Users). Purchaser is not entitled to, and shall not make or permit others to reverse engineer, disassemble, de-compile, recreate, enhance or modify the MasterSoft Application System or any part thereof or to create enhancements to or derivative works of the MasterSoft Application System or any portions thereof.
- Cloud ERP Database structure is IPR of Supplier. This structure will be never available to Purchaser under any circumstances. Purchaser cannot write any programs using this data structure. No direct access can be provided to Purchaser. All the access will be thru ERP only.
- Supplier has integrated 2-3 standard Payment gateways after due diligence. Purchaser can choose one in consultation with Supplier. Supplier may give new Payment Gateway option to Purchaser based on changing market scenario. New payment gateway of Purchaser's choice can not be integrated by Supplier to ensure stability of its Cloud ERP. Purchaser has to choose an option from available with Supplier. Integrated Payment Gateway will allow all transactions type such as – Credit card, debit card, net banking.....

Following Paragraphs define the Scope of Services & Responsibilities of Company, Responsibilities of Purchaser, General Terms & Conditions & Cloud understanding. Cloud understanding may change from time to time & detailed write-up of Cloud Understanding is defined by the Supplier on their website & is updated time to time and will be applicable to Purchaser from date of change. Purchaser shall study the same from time to time and act accordingly.

Scope & Responsibilities of the Supplier

- MasterSoft will enable procured modules of CCMS ERP system on Internet Servers (Cloud / VPS) at MasterSoft designated location(s). MasterSoft reserves the right to modify the Services Environment with minimum impact on the Services.
- The ERP Services may commence on the mutually agreeable dates – Maximum 45 days from the date of PO.
- Permitted Use of Services: Purchaser use of MasterSoft Applications System will always be subject to the Licensing Conditions of the Supplier.
- The Supplier will configure & provide access to procured modules, demonstrate and train all Users & extend on-line service support to actual Users.
- The Supplier will give adequate training to the Users.
- Purchaser Data and processes privacy will be maintained by the Supplier. Only sample data may be used for demonstration to probable clients. No Data will be shared by Supplier with any third party for profit making.
- MasterSoft Cloud will periodically analyze the data through its diagnostic softwares and exceptions, if found, will be informed to Purchaser authorities for their study & further probable action.
- MasterSoft will assist Purchaser Users in effective utilization of Cloud ERP modules.
- MasterSoft team will never ask for User password from any User. Purchaser's User should never share password with MasterSoft team. MasterSoft team will never do any data entry / correction , processing work on behalf of Purchaser. MasterSoft can support Purchaser Users in doing their work at initial stages.

RESPONSIBILITIES OF PURCHASER

- **IT Infrastructure** : Purchaser will provide necessary hardware with healthy high speed internet to Purchaser's Users. Healthy – Continuous – good Bandwidth in-campus Internet Connection from multiple agencies is most essential need of Cloud based ERP.
- Purchaser will be the sole owner of the data uploaded and will be solely responsible for authenticity, accuracy, correctness & legality of the data.
- Purchaser will limit the access of CCMS ERP to the Authorized Personnel. Each Authorized User will follow the security policies and rules as have been notified by MasterSoft. Purchaser will ensure that Services are for Purchaser use only and agrees that the Purchaser will not, in any way, commercially exploit the Services otherwise.
- Purchaser will provide one Co-coordinator / System Administrator for coordinating various activities with the Supplier for ERP implementation.

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- The Purchaser will be responsible for the Data Entry Work. The data from current session only can be entered. Data migration from existing system of Purchaser to MasterSoft ERP is not possible.
- In the interest of Purchaser data security & ERP security, there will be no un-authorized access to any unknown person / party. Pass-word shall never be shared by Purchaser Users with other Users, assistants, or with anyone including Supplier's staff.
- Purchaser will be solely responsible for all the transactions done thru authorised login. If Purchaser's User share password to others or User itself enters wrong / fraud transactions, Purchaser will be solely responsible.
- Purchaser will be responsible for all activity occurring under its control and will abide by all applicable laws. The Purchaser will notify MasterSoft immediately of any unauthorized use of the Services or Services Environment. Purchaser undertakes that all Purchaser Data will not infringe the intellectual property rights of any third party. Supplier will also abide by all applicable laws of the land.
- Purchaser will inform all the important events & schedules, such as admission dates, exam dates, result dates well in advance via written communication so that Supplier's team can prepare & configure CCMS ERP accordingly.
- Third party interactions, certification and auditing, will be managed by Purchaser directly. Support needed by MasterSoft will be provided on case-to-case basis.
- Payment gateway related issues are to be dealt with Payment Gateway Company directly. Payment gateway requires through understanding & Purchaser authorities would acquire the same gradually with the help of Payment Gateway Company staff.
- MasterSoft integrates most reputed & popular, User friendly Payment gateway. Best payment gateway will be recommended to Purchaser by MasterSoft team. Purchaser defined Payment Gateway integrations is not possible.
- Since this will be a totally Cloud based ERP involving multiple agencies such as Payment gateway company, Banks, Cloud company, there can be initial challenges to all the Users & Students. With its previous experience, Supplier will attend the same & give appropriate solution to each issue. After few days, Users & student will get acquainted with Cloud ERP CCMS & understand the advantages of Cloud ERP.
- For Online fees collection necessary formalities / agreement shall be signed by Institute with Payment Gateway company.
- Free Hotel / Guest House Accommodation may kindly be provided to MasterSoft team by Purchaser for the onsite visit.
- The fees paid by students are collected by Payment Gateway Company and is directly transferred to the Purchaser's Bank accounts – normally in two working days. MasterSoft only gets details of Transactions. Therefore, Queries related to Fees transaction will directly be transferred to the payment gateway provider and MasterSoft will have no role & responsibility in solving the transaction related queries.

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- Institute will ensure that the key personnel are available during Demonstrations & Training.
- Infrastructure for Training sessions will be organized by Institute and at a Centralized Location.
- All Standard Functionalities & Reports of procured modules will be available to Institute in this cost. Any New Functionalities & Reports required, if technically feasible, may be developed, and will be charged extra depending on the Scope. However this will be decided by Supplier.
- **Purchaser can always download various reports / data (mostly in Excel format) on day to day basis as a safety measure. Purchaser must take data backup once a day for its safety.**
- Payment gateway activities are to be monitored by Purchaser staff on daily basis in consultation with Payment Gateway staff.
- While procuring any hardware/software / on-line services such as Card printer, Biometric printer, new printers, Biometric machine, Card swap machines, Scanner.....; Purchaser must contact MasterSoft team for ensuring its feasibility of integration of the device with CCMS ERP.
- MasterSoft CCMS ERP does not support any pre-printed stationery formats. Most of the reports are available on A4 size plain copier paper of 60-100 GSM. To avoid misuse of pre-printed stationary, MasterSoft do not support Pre-printed Format for fees collection. Old Pre-printed stationary also can not be used.
- Purchaser will check emails / alerts / SMS / What's-app / letter communicationsent by CCMS cloud team. This will have very useful information / alerts about your college ERP data. Purchaser will take due action / cognizance of such communication.
- MasterSoft is just an ERP Solution Provider. Actual usages is sole responsibility of Purchaser. While using CCMS ERP & e-learning platform, Purchaser & Purchaser Users will ensure that contents uploaded do not violate any IPR / Copyright norms or Government laws. Purchaser & Purchaser Users are solely responsible for each & every uploaded contents - uploaded by them. MasterSoft will not have any legal obligations in this regard. MasterSoft will never validate the uploaded contents.

GENERAL TERMS AND CONDITIONS

- Application will support current versions as on date of popular browsers like Firefox, IE and Chrome with standard screen resolution of 1024 x 768 pixels.
- MasterSoft follows the train-the-trainer approach especially for faculty members & students who are large in number. A few Users of the solution (selected by Purchaser) will be provided training. Duration of this will be maximum up to 7 days at one common location. These Users are expected to train others on the solutions, including any ongoing / repeat training needs.
- Actual effective usages of the CCMS ERP modules will be the responsibility of the Purchaser. The Supplier can ensure necessary support to the Users of Purchaser.
- Billing Cycle: Yearly Advance payment

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- Contract period : Five Years
- **Termination Clause:** The agreement can only be terminated with a 3 months written prior notice or payment in lieu thereof by the client. Nonpayment of dues to the extent of one month will attract discontinuation of cloud services by the Supplier and will be reinstated only upon regularization of payments so pending along with restoration charges.
- Effect of termination: In the event of termination or expiry of this Agreement, (A) Purchaser will (i) forthwith cease to access and / or use any of MASTERSOFT's Application Systems and Services Environment; (ii) return MASTERSOFT any of MASTERSOFT's confidential and proprietary information and material in its possession; and (iii) purchase Equipment at the then market value or the written down book value in MASTERSOFT's books whichever is higher; and (B) MASTERSOFT will (i) return to Purchaser all confidential and proprietary information of Purchaser;
- In case of termination, on release of all balance dues, on request from Purchaser, MasterSoft will share Purchaser data in Excel format.
- In case of discontinuation of Cloud ERP by Purchaser, MasterSoft will maintain the Purchaser data with itself, maximum for three months. Subsequently, MasterSoft will erase the data permanently.
- Dispute Resolution - As far as possible, for any dispute, Purchaser & Supplier's Management will settle such disputes at their own level. In case if this fails, Contract can be discontinued by either party by giving three months advance notice or money equivalent to three month billing of the Purchaser.
- **Force Majeure :** If either Party is unable to perform any of its obligations under this Agreement because of circumstances beyond the reasonable control of the Party, such as an act of God, fire, casualty, flood, war, terrorist act, failure of public utilities, Strike by employee, injunction or any act, exercise, labor or civic unrest, assertion or requirement of any governmental authority, epidemic, or destruction of IT facilities (a "Force Majeure Event"), the Party who has been so affected shall immediately give notice to the other Party and shall do everything reasonably practicable to resume performance. Upon receipt of such notice, all obligations under this Agreement shall be immediately suspended for the period of such Force Majeure Event. If the period of nonperformance exceeds sixty (60) days from the receipt of notice of the Force Majeure Event, the Party whose ability to perform has not been so affected may give written notice to terminate this Agreement. Termination clause will be as per PO.
- Legal Jurisdiction : Nagpur city Courts

CLOUD UNDERSTANDING

- ERP will be available to Users 24 hrs x 365 days. Normally User will get 98% uptime. So System will be available for nearly **8,600 hours in a year**. In Manual / Client-Server based ERP, Purchaser has access to ERP maximum for 1250 hours. (250 working days in a year x 5 hours of working per day). So in all, **seven times** more time will be available on Cloud ERP to Purchaser Users.
 - **Cloud Philosophy** : Cloud works on the philosophy, single ERP application with single database for all the Campuses with always latest single Cloud to all. So due to multiple Purchasers on same cloud, Purchaser specific customizations are not technically possible for any Purchaser. Cloud provides large configurations so that Cloud can be configured to match most of the User requirements with little cosmetic / Procedural compromises. So If CCMS Cloud is providing requirements with some cosmetic / Procedural limitations, User needs to accept it. No immediate customizations can be given to Campus. Certain important & must have requirements – which are technically feasible without affecting the ERP database structure - may be added by MasterSoft in next update of Cloud – in the form of Configuration / Option. Till that time, User needs to use Cloud with certain alternative method proposed by Cloud expert team.
 - **Cloud Implementation:** Cloud ERP is role based and very easy to use. MasterSoft will provide adequate training to Users. However it's a major application & success requires a lot of User Understanding + co-operation & management pursuance at initial stages. Most of the Purchasers are replacing their existing MIS with this new one. So Basic MIS structures of two MIS are different and User will need some time to adjust to new Cloud flow & methodology. Cloud can never be made same as Purchaser's old MIS. Purchaser User will never insist for Changes as per their old MIS. Such strong view by Purchaser User's will lead to either delays in implementations or at times in failures.
 - **High speed internet in Campus:** High speed internet is must in Campus especially when students are accessing the Cloud MIS from Campus. Adequate Internet speed needs to be provided by Purchaser based on number of Users who may access Cloud MIS simultaneously from Campus. For un-interrupted internet connectivity, It is preferred that Campus has internet connections from multiple agencies with proper fire-wall so that users do not have access to un-necessary entertainment site where heavy internet may be used un-necessarily. Institute needs to make such arrangement. Purchaser may require extra internet at the time of admissions, examination when student will access Cloud regularly.
 - **Cloud Software upgrade / Maintenance & downtime:** ERP will not be available or may be available at slow speed for short time during ERP patches uploading, backup, Cloud maintenance, Diagnostics analysis & security report generation – normally in the mid night. Cloud Backup / Analysis time will be normally at midnight & system will be slow for 15-20 mins. In cloud
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technology, latest upgrades of procured modules are automatically available to all the Users with necessary documentation – all at no extra cost.

Normally all the **major ERP / MIS upgrades** will be uploaded in Cloud by MasterSoft after every three months, on Saturday afternoon & Sunday when Purchasers are not working with prior information on Cloud Server for all the Users - well in advance. However small patches will be uploaded regularly to meet urgent demands / security concerns. So Cloud will be off for Users for few minutes during patch uploading / few hours during major upgrade & testing.

However there can be a rare maintenance schedule (Scheduled / as well as breakdown) by Cloud company for Cloud Hardware, network, System software or Malicious attacks. This will lead to non-availability of Cloud ERP to Users for few hours. All efforts will be taken to avoid any scheduled maintenance during Purchaser working hours.

- **Cloud Speed at User Computer:** The MasterSoft's Cloud service is of very high speed. However Speed of ERP at User Computer solely depends on configuration of User Computer / mobile, internet speed at that moment in his computer & Health of computer. For better speed of ERP, user needs to optimize his computer by making it virus free, removing cookies, deleting temporary file, deleting un-necessary software resident in RAM.
- **Data Security, Hacking, data Leakage Backup & Disaster Recovery:** Supplier will 100% ensure that there is no deliberate sell / sharing / leakage of Purchaser data to any third party. In case a MasterSoft employee is involved in such practices, strict action will be taken against him.

Best security methodologies are adopted by Supplier & they are continuously improved. Also multiple backup & recovery arrangements are in place. In case of any Disaster due to any reason (such malicious attack by Hackers / Virus / sabotage, Fire / Flood at Cloud premises, Earthquake/ damage due to Riots / strikes etc.); data may be lost / corrupted / leaked/compromised. MasterSoft's limited liability in this case will be immediate restoration of System & latest data from its backup & re-start the cloud services. Purchaser will co-operate with MasterSoft during this rarest of rare occasion, if occurs. If at all there is some data loss due to time gap between available backup & current status, Purchaser needs to re-enter the same. All over world, there is no solution of data loss / leakage / theft due to virus/ cybercrime & accidental disclosures and Supplier will not be liable for any Penalty or Criminal / civil cases for such events where there are no act of deliberate mis-conduct by Supplier.

However, Purchaser will also have a back-up provision by which Purchaser can download its data from Cloud as safety measure. To avoid data leakage / share from Purchaser end, Purchaser needs

to ensure that only one person is responsible for such data backup operations & the person does not share the Password with anyone under any circumstances.

- **SMS & Email Delivery:** With due diligence, Supplier has integrated a third party SMS Gateway in ERP which is common to all its Client & the same will be provided to Purchaser. SMS gateway services are governed by GOI TRAI norms / rules and hence Supplier will not be responsible for delays in SMS / Non receipt of SMS in few nos. As per TRAI / SMS company norms, SMS rates may get changed in-between, without any notice. In such case, allotted SMS quantity to Purchaser may get reduced. No other – Client specific SMS Gateway will be integrated by Supplier.

General : By using the CCMS Cloud ERP services in any manner it is deemed that Institute & its Users have accepted and are bound by the standard terms and conditions posted on CCMS Cloud ERP. The company MasterSoft ERP Solutions Pvt. reserves the right to modify/amend/add or deletes any of the terms and conditions mentioned on web site any time without any notice or information to the User. The User is requested to keep himself aware with any of the changes made in the terms and conditions and read & understand it thoroughly.

IN WITNESS whereof the parties here to have caused this Agreement to be executed in accordance with their respective laws the day and year first above written.

Signed, Sealed and Delivered by the

Said (-----, Dharampeth M. P. Deo Memorial Science Purchaser, Nagpur)

in the presence of.....

Date: 20-06-2018

Signed, Sealed and Delivered by the

said  (MasterSoft ERP Solutions Pvt. Ltd. Nagpur: Supplier)



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